

Commercial real estate developers (Ranked by square feet developed in 2005)

Rank	Name Address	Phone/ Fax/ Web	Square feet developed in 2005	Sq. ft. under construction/ planned	% of sq. ft. office/ retail/ industrial	Employees: local/ total	Notable local projects	Local executive/ Title
1.	Trammell Crow Co. 300 Conshohocken State Road West Conshohocken, Pa. 19428	484-530-4600 484-530-4601 www.trammellcrow.com	6,212,370	19,509,084 WND	33% 12% 33%	160 7,000	Atwater, Bryn Mawr Hospital Medical Office Buildings and garage, DeSimone BMW and Cadillac car dealerships	Jeffrey Goggins managing director
2.	Preferred Real Estate Investments Inc. 1001 E. Hector St. Conshohocken, Pa. 19428	610-834-1969 610-834-7593 www.preferredrealestate.com	5,000,000	1,000,000 2,000,000	75% 0% 25%	65 75	Budd Commerce Center, Island View Crossing, Spring Mill Corporate Center	Michael O'Neill founder/CEO
3.	Liberty Property Trust 500 Chesterfield Parkway Malvern, Pa. 19355	610-648-1700 610-644-4129 www.libertyproperty.com	2,853,223	6,162,000 WND	32% 0% 68%	230 500	Comcast Center, Great Valley Corporate Center, Pennsylvania Business Campus	William Hankowsky CEO/president/chairman
4.	BPG Properties 3000 Centre Square West Philadelphia, Pa. 19102	215-496-0400 215-496-0418 www.bpgltd.com	1,342,784	1,399,075 19,511,144	43% 4% 53%	35 45	WND	Stephen Spaeder president
5.	Opus East 610 W. Germantown Pike, Suite 400 Plymouth Meeting, Pa. 19462	610.818.4444 610.818.4445 www.opuscorp.com	900,000	1,274,000 4,381,000	23% 0 65%	26 100	1919 Market Street, a multi-family midrise building being constructed in center city Philadelphia	C. Guers senior vice president
6.	Brandywine Realty Trust 555 Lancaster Ave. Radnor, Pa. 19087	610-325-5600 610-325-5622 www.brandywinerealty.com	875,000	870,000 3,000,000	100% 0% 0%	200 750	Cira Centre	Jerry Sweeney president/CEO
7.	Whitesell 1 Underwood Court Delran, N.J. 08075	856-764-2600 856-764-9240 www.whitesellco.com	761,041	576,128 1,000,000	0% 0% 100%	100 100	The Haines Center, Laurel Creek Corporate Center, Phase II development of 2 class A office buildings	Richard Cureton president
8.	O'Neill Properties 2701 Renaissance Blvd. King of Prussia, Pa. 19406	610-337-5560 NA www.oneillproperties.com	500,000	275,000 3,000,000	57% 35% 8%	90 132	Millennium, Riverview, Worthington, Horizon	Mike Devine SVP, sales and marketing
9.	Trinity Capital Advisors 625 W. Ridge Pike, Suite C102 Conshohocken, Pa. 19428	610-994-2400 610-994-2418 www.trinityca.com	226,000	218,000 875,000	75% 20% 5%	15 15	Plymouth Corporate Center, Cassford Corporate Center, VWR Corporate Headquarters	Kevin Doyle president
10.	Hankin Group 707 Eagleview Blvd. Exton, Pa. 19341	610-458-1900 610-458-0764 www.hankingroup.com	202,875	37,000 3,250,000	40% 10% 50%	90 90	A 162,000 sq. ft. building for Kensey Nash Corporation in Eagleview	Robert Hankin president/CEO

LIST FACTS

NA=Not available; WND=Would not disclose. Ties listed alphabetically

Source: Listed companies.

Information on this list was supplied by individual companies through questionnaires and could not be independently verified by the Philadelphia Business Journal. Only those that responded to our inquiries were listed. If you wish to be surveyed when this list is next updated, or if you wish to be considered for other Lists, please visit www.bizjournals.com/philadelphia/bol_survey/ to complete a nomination form for your company.

Researched by: Sharon Oliver and Charnae Cooper.